

# Grand Bear Golf Club

SAUCIER, MISSISSIPPI

## ABOUT

A Jack Nicklaus Signature Design, Grand Bear Golf Club opened in 1999 to widespread fanfare and near universal acclaim. Built six miles into the DeSoto National Forrest, the course offers a seemingly private golf experience as no two holes parallel another, and homes, roads, or other distractions are absent while on property. In its place, the golfer is alone to enjoy the pristine natural environment, where the manicured course conditions meet the towering pines and surrounding cypress wetlands, facing the challenge of the trademark Nicklaus design, while being treated to superior customer service from bag drop at arrival to the warm farewell.

Through a partnership with the Abadi Group, Momentum was able to meet Grand Bear's need for speed, elevating the golfers' experience, and empowering employees to thrive.

## CHALLENGES

After struggling with poor voice/phone and Wi-Fi quality due to low internet speeds, Grand Bear knew they were going to need a change. Challenges began to arise when their prior carrier was unable to provide additional copper. After shopping around for other carriers, Grand Bear struggled to find one within their budget after receiving build costs that far exceeded their price range. Timing was also an obstacle in this project, as Grand Bear would soon be hosting a PGA event, so quick turn around was a must.



Located in New Jersey, the Abadi Group is a nationwide full-service voice, data, and cloud solution provider. They are a recognized one-stop source for voice and data and have won many awards since their inception in 1993.

Their simple mission is to provide clients with the best combination of rates and services. For almost 30 years, their clients have benefited from Abadi's proprietary tools and carrier relationships.

Abadi Group and Momentum work together to act as trusted partners and empower businesses by providing best in class, voice, data, and cloud solutions.



## SOLUTION

Looking for an affordable and timely solution, Momentum was able to provide faster internet and fiber connectivity, along with better overall service quality. Grand Bear was also able to benefit from Momentum's creative ability when it came to design, install, and implementation. Flexibility and availability of options for underlying implementation and support was a huge priority for Grand Bear, and by going with Momentum, there was an ease of doing business.

## RESULTS

Momentum has improved Grand Bear's internet service drastically, providing a much faster and more reliable product. The improvement of the speed of service has bettered productivity as well as guest experience. Credit card processing times have improved, as well as fewer outages with Momentum.

## ABOUT MOMENTUM

Momentum is a premier provider of Business Voice, BBX Broadband Management and Unified Communications solutions. Momentum's solutions offer smart, customizable cloud-based applications such as voice, video and collaboration that enhance business productivity and efficiency for direct customers and more than 500 channel and white label partners, nationwide. Momentum is committed to delivering best-in-class products backed by a geo-redundant network paired with industry leading uptime and customer service. At Momentum our mission is to enable others to thrive by combining smarter technology with seasoned experts to deliver an unmatched customer experience.



**"Our experience with momentum has been wonderful and we are very happy with the service and seamless communication through out the entire process. We were guided every step of the way. Top notch customer service and speedy installation!"**

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